
Company: Jitasa
Job Title: Implementation Consultant
Location: Baltimore Maryland
Employment Status: Full Time

Jitasa is currently accepting resumes for an **Implementation Consultant**. The applicant must have proven experience implementing Microsoft Dynamics NAV and/or Serenic Navigator. Jitasa offers a generous benefits package, and a collegial, professional workplace. Salary for this position is commensurate with experience. Relocation assistance is available for the right candidate.

Job Description: Jitasa is a books and accounting services provider and Microsoft Certified ERP partner specializing in accounting IT solutions for non-profit organizations and associations. JITASA offers a unique blend of products and services, including fully integrated ERP solutions and technology consultation. Over the past 25 years, JITASA has developed a substantial client base and is considered one of the top Microsoft Dynamics NAV and Serenic Navigator resellers in the country.

Our business is growing, so we are looking for qualified accounting/finance professionals with experience in ERP software implementation. This position serves as the primary point of contact for customers during the implementation and customization of a NAV or Serenic Navigator integrated business management solution. This position also supports existing clients with consulting for small projects and integrations after the initial implementation, including the management of system upgrade projects.

Responsibilities: This position requires a broad range of management, communication and technical skills. Your duties will include overall management for each engagement in conjunction with the technical set-up and configuration of the software. Working with the Project Manager, the Implementation Specialist oversees the technical components of the engagement, and typically manages multiple NAV/Serenic Navigator implementations and/or upgrade projects simultaneously. You will coordinate and direct other technical resources such as NAV/Serenic Navigator programmers, .Net developers and training personnel while participating in every aspect of the implementation cycle. You will be expected to unit test and confirm the proper operation of each area of the system prior to delivery to the customer. Typically, you will provide user training for the customers' key personnel in order to familiarize them with the product's basic concepts and functionality, assist with unit testing and validate and obtain user acceptance of the system configuration and all custom functionality.

Duties also involve pre- and post-sales project consulting to perform, document, and present requirements analysis for prospects and clients. This will include requirements gathering with prospects and/or customers to understand detailed requirements for the system, assessing how requirements will be fulfilled, identifying gaps between the standard functionality and requirements, working with programmers and/or other resources to design solutions to address gaps, creating design specifications, estimating hours, identifying necessary resources and calculating total costs. You will be assisted by a dedicated project manager who performs the detailed project planning, progress reporting and budget monitoring for the customer. You will lead regular project status meetings, presenting to both internal and customer stakeholders. You will be accountable for delivery of service hours in accordance with the

agreed upon project scope, schedule and budget. You will be responsible for client satisfaction and retention related to your projects.

Having a complete understanding of Microsoft Dynamics NAV base functionality and its underlying technology is a requirement for this position. The ideal candidate will also possess a working knowledge of the product's development and RIM (rapid implementation methodology)/ Rapid Start tools. Special consideration will be given to candidates that also have experience implementing Serenic Navigator. You must also be willing to follow company and departmental procedures, standards and methodology.

Required Skills and Education:

- A BA/BS in Accounting. CPA is preferred, but not required. A minimum of two (2) years technical experience in implementation of NAV.
- A strong understanding of accounting principles in multiple industries is a must, experience with fund and/or not-for-profit accounting highly desired.
- Previous experience working in a not-for-profit or association environment.
- Skills in customer service, problem solving, communication both in groups and individual settings, professional technical writing, leadership and project management.
- Ability to effectively interact with co-workers and customers at various skill levels.

Additional Skills and Experience (not required, but a plus):

- Familiarity with relational databases (e.g. Microsoft SQL Server, Delphi, Oracle, or Access) and database tools (e.g. Visual Basic, PowerBuilder) is desirable.
- Experience with implementing Serenic Navigator, the not-for-profit version of Dynamics NAV.
- Demonstrated skill in the implementation of client-server, accounting solutions will receive notable consideration.