
Chief Product Officer

Richmond, VA or Boise, ID

The CPO, is responsible for driving the strategic technology vision, as well as product and operational excellence. Working within an Agile methodology, he/she must ensure that teams are empowered and high performing, ultimately leading to Jitasa products that have strong scalability and lead the market with valued functionality. The CPO is expected to strengthen Jitasa's innovation, competitiveness, and financial return through continuous improvement, and superior product offerings. The Chief Product Officer will have hands-on experience leading a global workforce.

The Chief Product Officer will serve as a key member of senior leadership team and will report to the CEO. This position requires strong leadership and managerial ability, as well as development, architectural and analysis skills. The position will manage development resources, oversee processes, organizational structure and procedures, and manage all aspects of the development projects. In addition, he or she will implement best practices that help build operational excellence, while providing strategic management direction. He/she will have broad technology knowledge yet be comfortable interacting on day-to-day activities with employees at all levels.

The CPO will be expected to influence, educate and empower all levels of the organization.

- Cultivate an agile and results-driven culture leading product strategy, product development, and continuous innovation
- Responsible for overall management and leadership of our Global Product Delivery teams (developers, technology, product design, quality assurance, project manager/implementation and customer support)
- Responsible for identifying new market opportunities, setting business and market requirements for new versions of offerings and working with cross functional teams to ensure a successful execution of the product strategy

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- Responsible for developing an extensive awareness of Jitasa's strengths and weaknesses relative to market trends, market opportunities and competitive threats. Recommends adjustments to product strategies to maximize opportunities for top-line and bottom-line growth and leverages Jitasa's assets to compete effectively and increase revenue and profitability
 - Responsible for establishing, planning, budgeting and overseeing the execution of Jitasa's development strategy. Ultimately responsible for the technical design and execution of all software development solutions and future growth
 - Collaborate closely and effectively with the Product Management team and other key stakeholders to develop a product roadmap that supports Jitasa's strategic vision and business objectives
 - Ensure that product solutions are aligned with business objectives and market needs
 - Supports, encourages and fosters intelligent risk taking and innovation solutions to build and deliver new business models that improve impact of our products and financial performance
 - Ensure business continuity of software applications, databases and products
 - Responsible for managing a portfolio of products in various stages of the products lifecycle
 - Develops systemic processes that are built into the overall planning process – by which we keep abreast of key trends, customer needs and 'thought leaders' in corresponding areas to identify opportunities for growth
 - Works with sales and marketing to create the positioning and market strategy, to be successful in the marketplace
 - Ensure that staffing and competencies are appropriate to support current business plan and future growth initiatives in both skills and training/development
 - Provide R&D expertise in the development and execution of strategic growth initiatives, mergers and acquisitions as necessary to attain business growth objectives
 - Skilled at allocating resource skills among various development needs
 - Directs and guides the product cannibalization strategy

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- Proven ability to translate customer demand into product functionality
 - Lead and deliver on all facets of the product development lifecycle
 - Ensure compliance with regulatory, security and quality requirements
 - Drive achievement of revenue and growth goals by focusing on sales methodology

Travel

Willingness and ability to travel, including overseas

Required Education and Experience

1. BA or BS in Computer Science or related degree required
2. MS or MBA in Computer Science or related degree preferred
3. At least five years in a senior management role
4. 8–10 years developing software
5. 5–8 years in departmental and project budgeting, forecasting, financial monitoring and reporting required
6. 8–10 years working in technology roles